

**Mark A. Konecki**  
**Controller**  
**Augspurger Komm Engineering, Inc. & BTI Consultants**  
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### **EXPERIENCE**

2008 - Augspurger Komm Engineering, Inc. and BTI Consultants, Controller/IT Manager  
Provide leadership and coordination of company financial planning, debt financing, and budget management functions. Oversee monthly invoicing. Coordinate Accounts payable and Receivable. Oversee daily financial operations. Ensure compliance with local state and federal tax regulations. Establish and consult with President on short and long range company goals, objectives, policies and operating procedures. Coordinate services with outside advisors and service providers (lawyers, accountants, insurance brokers, bankers, investment advisors). Prepare financial analysis for contract negotiations and investment decisions. Assist in human resource documentation and procedures. Manage all computer operations. Including software purchases, training and hardware maintenance.

2000 - Sensible Technology, LLC, Managing Member/IT Consultant  
Founded and managed an information technology company specializing in serving the technology needs of small businesses. Responsible for all managerial and administrative aspects of the company including accounting, billing, accounts receivable, marketing, budgeting and scheduling. Recommend, implement and maintain technology hardware and software for a variety of businesses, predominantly lawyers and accountants. Analyze and recommend billing and time management programs based on client needs. Oversee assignments to subcontractors.

1986 – 1999 Farmers Insurance Group /Companies, Branch Claims Supervisor  
Supervised up to seven employees in the liability, property, auto property damage and subrogation departments. Conducted monthly case reviews, field audits and annual appraisals. Compiled and prepared quarterly reports. Assisted in developing the annual budget. Successfully testified in trials and arbitrations. Prior positions: Regional Liability staff Specialist, Special Project Manager, Special Claims Liability/Auto Physical Damage Representative and Commercial Claims Representative.

### **EDUCATION**

B.S. in Economics, Arizona State University, 1985  
Electives include Computer Science classes. As Administrative Intern with State of Arizona Risk Management, created a Ride/Injury database for the Arizona State Fair using DataEase, and assisted in database analysis of asbestos contamination in state buildings.

### **CERTIFICATIONS & TRAINING**

Timeslips Certified Consultant (2001-Current)  
Time Matters Authorized Independent Consultant (1999 to Current)  
A+ Certified Technician (1999) Verification no. DFBDDT2364  
Fraud Claims Law Specialist-American Educational Institute (1996)  
I-Car Certified Inter-Industry Conference on Auto Collision Repair (1998)  
Certificate in General Insurance-Insurance Institute of America (1992)